

**Syracuse Builders Exchange**

# **MEMBERSHIP INFORMATION**



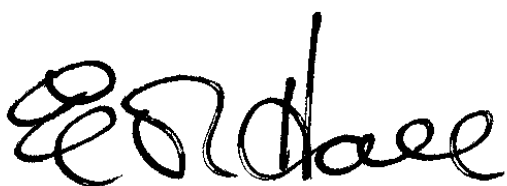
***Syracuse  
Builders Exchange***  
**FOUNDED 1872**

# EXECUTIVE DIRECTOR MESSAGE

The Syracuse Builders Exchange was founded on April 30, 1872, and was known as the Builders Board of Trade. In 1900, the organization changed its name to the Syracuse Builders Exchange. The Syracuse Builders Exchange is the largest Builders Exchange in New York State, serving over 950 diverse member firms, and is affiliated with the Building Industry Employers of New York State, which was founded in 1895. As the oldest Builders Exchange in the United States, the Syracuse Builders Exchange has evolved over the past 142 years to become the regional industry leader in gathering and disseminating of important construction information to construction industry employers.

The mission of the Builders Exchange is to further the best intentions of the building and construction industry in Central and Upstate New York; to uphold wholesome relationships among all constituents of the building and construction industry and the public which they serve; to foster and encourage just and equitable principles for the conduct of business within the building and construction industry; and to acquire and disseminate information and materials which are useful and beneficial to the building and construction industry.

Please explore the many benefits and services of the Builders Exchange and Syrabex. Should you have any suggestions on how we may improve our services, please feel free to contact me at (315) 437-9936, extension 16 or e-mail [ehall@syrabex.com](mailto:ehall@syrabex.com).

A handwritten signature in black ink, appearing to read "E. Hall", written in a cursive style.

**Executive Director**

# EDUCATION & TRAINING



The Syracuse Builders Exchange offers a wide variety of Safety Training courses to its members as well as Educational seminars in various topics throughout the year.

Member firms enjoy many of these classes free of charge. All classes and seminars are held at the Syracuse Builders Exchange in our state-of-the-art classroom.

## FREE CLASSES OFFERED TO MEMBERS IN PREVIOUS YEARS:

OSHA 10-HOUR CONSTRUCTION SAFETY COURSE	SUPERVISORY TRAINING PROGRAM
OSHA 30-HOUR CONSTRUCTION OUTREACH COURSE	CONSTRUCTION LABOR LAW
CONFINED SPACE ENTRY SAFETY	AIR BARRIERS & THERMAL BRIDGING
FALL PROTECTION	MECHANICS LIENS & BOND CLAIMS
SCAFFOLD USER PROTECTION	ASBESTOS, LEAD & MOLD AWARENESS
SILICA EXPOSURES & CONTROLS	FIRST AID, CPR AND AED TRAINING
EXCAVATION & TRENCHING SAFETY	PLANNING THE FUTURE OF YOUR BUSINESS
ESTATE PLANNING	ENERGY CODE BASICS
SIGNAL PERSON SAFETY	OPTIMIZING MASONRY/JOBSITE TROUBLESHOOTING
CLAIMS & CONSTRUCTION MANAGEMENT	BASIC BLUEPRINT READING

# MEMBERSHIP PRICING



## **BASIC SYRACUSE BUILDERS EXCHANGE MEMBERSHIP - \$400 per year**

- View extensive construction project data access via syrabex.com
- View bidders lists
- View low bidders and contract awards
- Add your company to bidders lists or update company information
- Order individual or selected drawings
- Receive e-mails for project changes



## **UPGRADED SYRABEX MEMBERSHIP - Additional \$595 per year plus NYS Sales Tax**

- All of the benefits and services under Syracuse Builders Exchange Basic Membership
- OCR Search (Ability to search for keywords within a document)
- View plans, specifications, and addenda online from home or office computer
- Print plans, specifications, and addenda online from home or office computer

### ***Pre-Bid Service included with Upgraded Membership***

- Pre-Bid Reporting facilitates open communication from concept through completion of projects.
- Provides opportunity for suppliers and manufacturers to recommend new materials that may be included in the contract documents.
- Helps establish environmental needs, testing services required, permits required and specialty equipment needed early on, so that potential bidders are aware of the requirements prior to committing themselves to the project.



# ON-LINE PLANROOM



## Current Projects Out for Bid / Plans / Specifications / Addenda

A comprehensive list of all projects that are currently in the bidding stage, arranged in bid date order. Our website [syrabex.com](http://syrabex.com) posts all plans, specs and addenda to the web site throughout the day. You may view on-line, download, print or e-mail to interested bidders in a matter of seconds. Eliminate the cost of plans forever.

**Complete Projects Details:** Contacts, addresses, phone numbers, email, web links and bidding requirements

**Bidders Lists:** Sorted by trade and includes a company email or contact when available

**Plans, Specifications, and Addenda:** Updated daily and available for members to view on-line or download to a file or plotter. Specifications are divided by sections and linked to only the pages you need or download the entire spec book.

## Search for Projects (Customize your Reports)

Due to the volume of projects reported by [syrabex.com](http://syrabex.com), it is suggested that you set-up custom searching filters to identify only those projects that are of interest to your company. Filters may include counties, new construction/remodeling/non-building, public/private, CSI codes, and key words. Make the website do the work and bring you projects specific to your trade.

## Project Tracking

Organize all of your important projects in one place “My Projects Tracked” tab-with just a click you can view projects you’re tracking either current, post-bid or prebid, check addendums and bid dates. Once a project is in your tracked projects folder, addenda and bid date changes will be automatically emailed to you.

Don’t have time to visit our site everyday? *Don’t worry, just read your emails and stay informed!*

## Apparent Low Bidders

Once a project has bid it moves to Post Bid, where it will stay for you to continue tracking after the bid date and view bid results and awards.

## Pre-Bid Lead Service

Looking for important information on construction projects in the planning or design phases? Want to communicate with the project owner, general contractor or architect during the design stages? Need forecasting information to assist in determining future potential projects out for bid? Look no further than the Syracuse Builders Exchange – the only full service construction industry association servicing Syrabex.

## Project Color Coding

Projects can be color coded per levels of interest – Green for Yes, Gray for No and Orange for Maybe, this makes looking through long lists of projects easy to identify. You can also sort project by level of interest.

## Watch List and View Activity

Add any company that you would like to “watch” on this list and you’ll be able to keep track of what projects these companies are bidding or view any past projects. Once a company is added to your watch list they will be highlighted on all bidders lists for you to easily identify. View Activity feature allows every member to view who has looked at any project.

**syrabex.com**



# INSURANCE SOLUTIONS

## The Exchange Agency

Insurance experts for all aspects of life



**Medical**

Coverage your employees need and expect



**Business**

Insurance cost containment for your company



**Income**

Your bank account is your most valuable tangible asset- Insure it!



**Vision**

Flexible vision plans for family and individuals



**Dental**

Preventive dental care is directly linked to good health throughout the body

*Representing All Major Insurance Companies*

Contact Lori Browne, Vice President.  
Insurance plans for your Business  
315.437.9346  
LBrowne@theexchangeagency.com

# AT&T AND VERIZON CELLULAR PHONE PROGRAMS

*great deals!*



Ask us about our new Enhanced Push to Talk



- \$100 activation credit for new lines of service
- Effective voice/data discounts 30-40%
- Unlimited data plans/pooled data available
- Enhanced Push-To-Talk promotions
- Up to \$100 off tablets/iPads
- 200 text messages free, and 50% unlimited messaging



**EXCLUSIVE SAVINGS FROM VERIZON WIRELESS**

**Builders Exchange Members**  
Save big with Verizon Wireless and National Purchasing Partners-Construction.

Verizon Wireless is proud to be your wireless service provider. This means you'll get access to America's Largest 4G LTE Network, plus great deals on Calling Plans and all of our latest phones and accessories.

**WAIVED ACTIVATION FEE**  
Some activation fees for new lines of service.



**REALITY CHECK**  
Verizon is America's Most Reliable Network. Period.

Sign up with Verizon Wireless and take advantage of these exclusive savings.

- Save 22% off your Verizon monthly access fees.  
Excludes 2-year term available Calling Plan (\$100 longer-term).
- Get 25% off eligible Verizon Wireless accessories.



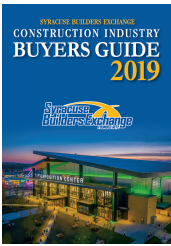
**FOR MORE INFORMATION CONTACT:**

**Elizabeth Conrad**  
**Syrabex Representative**  
**[econrad@syrabex.com](mailto:econrad@syrabex.com)**  
**Tel: 315/437-9936**



# SBE BENEFITS & SERVICES

## Buyers Guide



The Syracuse Builders Exchange provides members, project owners and the construction industry with a directory and buyers guide containing information and services helpful to professionals in construction industry-related businesses. The publication offers listings of construction industry employers, construction associations, architectural & engineering firms, and classified sections containing information on virtually every construction material component and service offered throughout Central and Upstate New York.

## Golf Tournament



The SBE Golf Outing is held each May. The tournament is hosted at one venue on Drumlin’s East and West Courses. Golf, lunch, dinner and cocktail reception will all be held at Drumlins. Tournament information and registration forms will be mailed to all members in April. Remember to register as soon as possible, pursuant to the registration instructions, as last year’s event was SOLD OUT!

## Clambake



The Syracuse Builders Exchange clambake, scheduled for September each year at Chevy Court, is the largest construction industry-related social function in the state, with nearly 4,000 people attending. An extensive menu of raw/steamed clams, chicken, potatoes, salads, corn-on-the-cob, carved beef, hamburgers, sausage, hot dogs, pork and much more, a variety of beverages, local bands, door prizes, games, convenient venue and great networking opportunities make this event an annual favorite for our members.

## Syracuse Mets Night

All members and their employees are invited to attend an entertainment-filled night of baseball action each August. Members are able to sponsor the event, which includes 500 General Admission tickets, 6 Reserved seats, pre-game picnic, and much more.



## Night at the Crunch



The Syracuse Crunch and SBE will team annually each January to offer members the opportunity to purchase tickets to a hockey game at discounted prices not available to the general public. Individual game tickets for members may be purchased for as low as \$16! Please contact Todd Cross at the Syracuse Crunch at [tcross@syracusecrunch.com](mailto:tcross@syracusecrunch.com) or call (315) 473-4444 x 25.

## Craftsmanship Awards

To recognize exceptional craftsmanship and the display of interest and ingenuity in order to encourage the highest grade of workmanship. The awards dinner is held each Spring. Nominations may be made by any Syracuse Builders Exchange member by submission of the designated form with photos. For further information about the Craftsmanship Awards, contact Nina Smith at (315) 437-9936 x 11.



## SBE Scholarship Fund



SBE will award scholarships each May. Applicants must be an employee of an SBE member firm or the son or daughter of an owner or employee of a Syracuse Builders Exchange member firm. Applicants must also be enrolled or accepted in an accredited college or university. It is preferred that applicants reside in Onondaga County or contiguous counties and express a willingness to work in Central New York upon graduation. For additional information, contact Nina Smilth at (315) 437-9936 x11.

## Syracuse Construction Career Days

The Syracuse Builders Exchange and a local committee of construction industry leaders and educators team up each fall for the Syracuse Construction Career Day event.



Construction Career Day is designed to introduce local high school students to the vast career opportunities and unlimited potential for advancement within the Central New York construction industry. The event is primarily about Youth, Industry & Partnership, and draws more than 500 students from area high schools each year.



# SYRABEX DISCOUNT PROGRAMS



## AT&T and Verizon Wireless Group Discount Program

Employers who have both AT&T and/or Verizon Wireless plans may elect to migrate their business accounts to Syrabex, thus having Beth actively manage your accounts. The options are many and the program discounts for both AT&T (22%-40%) and Verizon (22%) are the deepest in this competitive market-place today! Our objective is to service our members mobile devices, including cell phones, iPads and vehicle tracking devices in such a way where customer service is paramount. For a plan comparison, cost analysis, or to obtain additional information, contact Beth at econrad@syrabex.com or (315) 437-9954 x 12

## SBE Fleet Fuel Program

With this program, you'll save time and even more money by using the easy, online tools designed to give you complete control over your vehicle fuel and management expenses:

- Set specific spending limits by driver
- View performance data for each vehicle
- Fuel up at over 5,000 Sunoco locations
- Driver fraud protection

Contact Travis Williams, Regional Sales Manager at (724) 920-4185 or travis.williams@wexinc.com for more details.



## Fleet Momentum Management Automotive Discount Program

Don't buy another vehicle until you read about this program! Purchase or lease Ford, GM, Dodge, or Chrysler vehicles at significantly reduced, discounted prices not available to the general public.

Call Lisa at (315) 437-9954 x 23  
or lisa@syrabex.com.



## Lovell Safety Management Co., LLC

Lovell's Workers Compensation Construction Industry Safety Group #469 has tripled in size in the past 5 years, paying 25% Dividends each of the past 5 years – in addition to the Advance 25% Discount - on workers compensation premiums. This workers compensation program and safety group continues to offer construction industry employers significant savings on their workers compensation premiums. To learn more about this workers compensation program or to find out how you can join Safety Group #469, please call David Natter at Lovell Safety Management Co., LLC. at (518) 753-7646 or dnatter@lovellsafety.com.



## On-Line Planroom [www.syrabex.com](http://www.syrabex.com)

- Unlimited access to all plans, specifications and addenda
  - Ability to search projects by a variety of criteria including bid date/time, project type, keyword or CSI code
  - Daily email notifications
  - Apparent low bidders
  - Pre-Bid service
  - Private plan room for GC's to post projects controlled by them
- Check out the "On-Line Planroom" tab of this membership package for additional information.



## R.S. Means Catalogs

Means Annual Cost Guides, Means Reference Books and CD-ROM available to Syrabex members at the Unit Price less 20%.

Call Lisa at (315) 437-9954 x 23.



## Printing Services

Use Syrabex's printing service and save money on all of your printing needs: letterhead, envelopes, business cards, catalogs, brochures, newsletters, etc.

Call Nina Smith at (315) 437-9954 x 11  
for a free no obligation quote.



## Blueprint Copy Service

Syrabex will copy all blue prints! Order prints on-line via the electronic planroom.

If you need a password  
call Lisa at (315) 437-9954 x 23.





SBE MEMBERSHIP APPLICATION



6563 Ridings Road • Syracuse, New York 13206

Tel: (315) 437-9936 • Fax: (315) 437-5044  
www.syrabex.com • e-mail: lisa@syrabex.com

APPLICATION FOR MEMBERSHIP

(Please type or print)

Company Name

Mailing Address

Street Address (if different from above)

Phone Fax

Web Site Address E-mail Address

Parent Company Name & Address (when applicable)

Description of Business

Names & Titles of Officers or Owners:

Name, Title & Address of Person to be placed on mailing list for all Syracuse Builders Exchange information:

I hereby make application for membership in the Syracuse Builders Exchange. If elected, I will abide by its Constitution and By-Laws.

Check covering initial annual basic membership dues is enclosed in the amount of \$400.00

Signature Date

Nominated by

(This application is subject to approval by the Board of Directors)  
(Please complete the reverse side)

# Membership Dues Policy

The initial annual membership dues paid to the Syracuse Builders Exchange are for the year in which paid and are the same amount regardless of what month a firm joins the Exchange; companies joining after the first month of a calendar year and maintaining membership will be credited a pro-rata monthly amount of the initial dues payment toward the second year dues.

## Buyers Guide

A detailed listing for the section(s) you designate will be sent to you for completion.

- ☐ Division 1    General Contractors/Developers, Const. Managers & General Project Requirements
- ☐ Division 2    Sitework
- ☐ Division 3    Concrete
- ☐ Division 4    Masonry
- ☐ Division 5    Metals
- ☐ Division 6    Carpentry
- ☐ Division 7    Thermal and Moisture Protection
- ☐ Division 8    Doors and Windows
- ☐ Division 9    Finishes
- ☐ Division 10    Specialties
- ☐ Division 11    Equipment
- ☐ Division 12    Furnishings
- ☐ Division 13    Special Construction
- ☐ Division 14    Conveying Systems
- ☐ Division 15    Mechanical
- ☐ Division 16    Electrical
- ☐ Division 17    Additional Member Services:

# SYRABEX MEMBERSHIP APPLICATION



Company Name\_\_\_\_\_

Mailing Address\_\_\_\_\_

Street Address *(if different from above)*\_\_\_\_\_

Phone\_\_\_\_\_ Fax\_\_\_\_\_

Web Site Address\_\_\_\_\_ E-mail Address\_\_\_\_\_

Description of Business\_\_\_\_\_

\_\_\_\_\_

Names & Titles of Officers or Owners:

\_\_\_\_\_

\_\_\_\_\_

Name, Title & Address of Person to be placed on mailing list for all Syrabex, Inc. information:

\_\_\_\_\_

☐ Check covering Syrabex dues for services in enclosed in the amount of \$595 plus tax  
*(please make checks payable to SYRABEX, INC.)*

Signature\_\_\_\_\_ Date\_\_\_\_\_

Nominated by\_\_\_\_\_

**6563 Ridings Road  
Syracuse, New York 13206  
Tel: (315) 437-9954 • Fax: (315) 437-5044  
www.syrabex.com • e-mail: lisa@syrabex.com**

# WEEKLY BULLETIN

## IN THE SYRABEX WEEKLY E-BULLETIN...

**Syrabex**

- **Announcements**
- **Upcoming Events**
- **Safety & Education Courses**
- **Project Bidding Information**
- **Bid Results**
- **Awards**
- **Pre-Bid Information**

**Syrabex**  
6563 Ridings Road  
Syracuse, NY 13206  
phone: 315.437.9954  
fax: 315.437.5044

Weekly E-Bulletin | syrabex.com  
Vol. 15 June 05, 2015 No. 22

**Announcements**

**Plan Room Tip of the Week**  
Exporting a list of projects from your tracked projects or current bidding projects  
Look for this icon when entering the electronic plan room  
Click on the icon and you can export to an Excel document the projects listed on that specific page  
If you have more than one page, you will need to export each page separately  
Need help? Call Lisa 315.437.9936 or lisa@syrabex.com

**Post Employment Opportunities on Syrabex.com**  
You can now post positions available at your company or upload your resume on our Career Center tab on our NEW website [www.syrabex.com](http://www.syrabex.com). This service is FREE to members and anyone can upload a resume, but only members can post employment positions and view posted resumes.

**Education and Safety Courses**  
[Click Here for Class Descriptions and Registration Forms.](#)  
The Syracuse Builders Exchange offers a number of educational safety and training courses to member firms. All courses and seminars will be held in the SBE classroom. Students must pre-register.  
Please contact Melissa Gould at [mgould@syrabex.com](mailto:mgould@syrabex.com) at SBE to enroll your employees in a future course. Melissa's phone number is (315) 437-9936 x25

**OSHA 10 Hour Construction Safety Course**  
June 10 and 11, 2015  
Price: Free to Members  
8:00am-12:00pm  
Instructor: Lisa Brownson, Safety Source Consultants  
Upon completion, students will understand how to use the construction standard (29 CFR 1926) as an aid in recognizing and correcting standards, gain the ability to identify safety and health hazards on site. Completion also meets the requirements for OSHA 10-Hour training as an addition to the existing prevailing rate law. This mandate applies to workers receiving prevailing wages on every contract for public work of \$250,000 or more effective June 18, 2008. OSHA has made several changes to the 10 and 30 hour courses. The Syracuse Builders Exchange and its instructors want to provide safety training that is beneficial to employers and their employees. OSHA states required training must be delivered in a language employees understand. SBE classes are currently designed for English speaking participants. If an employee is not fluent in English and requires OSHA training, they may bring an interpreter to the course with them. If the instructor determines a registered class participant does not clearly understand English and will not benefit from a class due to the language barrier, the instructor reserves the right to refer that individual to alternative resources for training. Employers may contact the local OSHA office at 315-451-0808 for information on training provided in languages other than English.

**Silica Exposure Safety Course**  
June 23, 2015  
Price: Free To Members  
8:00am-12:00pm  
Instructors: Lisa Brownson, Safety Source Consultants  
Crystalline silica is a basic component of soil, sand, granite and many other minerals. Respiration sized particles can form when workers chip, cut, drill or grind objects that contain crystalline silica. Silica exposure occurs during many different construction activities including abrasive blasting, jack hammering, rock/well drilling and several other areas. OSHA requires hazard communication training for workers exposed to crystalline silica and requires a respirator program until engineering controls are implemented. This course will enable the student to identify, reduce and eliminate health hazards associated with occupational exposures.

**Erosion & Sediment Control and Construction Activity Training**  
July 15, 2015  
Price: \$100.00 Per Person (Non-Refundable)  
8:30am-12:30pm  
Instructors: Douglas Fisher, CPESC, OCSWCD and Mark Burger, Skaneateles Watershed Agricultural Program  
Soil disturbing contractors are required to have at least one trained individual on site every day of soil disturbing activity as of May 1, 2010. This DEC mandated 4-hour course is designed to inform individuals responsible for installing or maintaining erosion & sediment control practices in areas such as Construction, Grading, Excavating, Filling, Soil Stockpiling, Demolition, Clear-Cutting, Grubbing and Stump Removal. The card is valid for 3-years from the date of the course. This workshop will be conducted by the OCSWCD with cooperation from the Syracuse Builders Exchange as part of the Storm Water Education program. This storm water training focuses on providing training required to comply with the contractor's responsibilities under the NYS DEC Construction Activity Permit No: GP-0-08-001. REGISTRATION INSTRUCTIONS: PRE-REGISTRATION WITH PAYMENT IS REQUIRED ONE WEEK IN ADVANCE OF THE COURSE. Each person planning to attend must complete a registration form supplied by the NYS DEC and return the ORIGINAL form with payment to the Syracuse Builders Exchange. For a registration form click below:  
[Registration Form](#)  
PLEASE NOTE: Faxed or Emailed copies of the registration form will not be accepted - ORIGINAL forms in ink only. NO WALK-IN REGISTRATIONS WILL BE ACCEPTED.

**Looking for ways to Solve Business Concerns?**  
Please contact Niko's at Verizon, 315-569-5600 or [Nikos.collins@verizonwireless.com](mailto:Nikos.collins@verizonwireless.com)  
[Click Here for More Information](#)

**Project Bidding Information**

Project Name	Bid Date
2014 Capital Improvement Project Baker High School Roofing Project Phase 1C Baldwinsville NY	6/8/2015
Improvements to Wastewater Treatment System Village of Medina in Orleans County NY	6/8/2015
Local Voice Telecom Service Monroe County 509 15	6/8/2015

**Environmental Contracting & Construction Services, LLC**  
• Asbestos  
• Mold  
• Lead-RPB  
• Building Demolition  
• Selective Demolition  
• Concrete and Steel Surface Prep  
• Industrial Cleaning  
Our mission is to provide safe, cost effective, turnkey environmental, industrial and construction services to our clients.  
6286 East Taft Road.

### Additional Features:

- Advertising opportunities within the e-bulletin that include a link to your company's website
- The Syrabex weekly e-bulletin is distributed to over 3500 users throughout NYS